

Second Annual WOMEN OF INFLUENCE

Unlimited Potential

Despite a challenging market, these women are having an impact on commercial real estate and are encouraging others to follow



TERESA CLARK
Regional Portfolio
Manager
Adler Realty
Services LLC
Tampa

Clark oversees a portfolio of retail, office, industrial and service center developments in the Tampa, Orlando and Naples/Fort Myers markets totaling 1.3 million square feet. Over the past year, she completed nearly 800,000 square feet of acquisitions and leases, including the purchase of the 334,300-square-foot Breckenridge Park development in Tampa. She has been with Adler for the past 12 years.

Her View: "Our industry's immediate future depends on the role of government in the commercial real estate market to avoid the crash that many believe is coming. Private firms that did not participate in the out-of-control market of the past few years are ready to start acquisitions and release money into the market. We will start to see action soon and the industry will clean up from its past mistakes."